AT&T Business

Prepare your networks and IT for a successful merger

AT&T Consulting and Professional Services

Customer benefits

- **M&A Experience –** Our team has over 1000 seasoned consultants who average more than 18 years of industry experience. We have supported some of the largest mergers on record; we have developed extensive expertise and best practices to accelerate and de-risk your M&A program.

- **Structured methodology –** Our proven methodology has been refined by our extensive M&A experience to support timely performance, so you can deliver on your M&A business goals.

- **Trusted advisor –** Our customers trust us to make independent and platform-agnostic recommendations driven solely by your business needs. We act as your advisor in determining how different IT systems and platforms should be reconciled in the merged entity.

- **Multi-vendor expertise –** Our consultants can assist in determining best-of-breed solutions from a diverse technology solution set that accompanies most mergers.

- **Holistic approach –** We balance technology transformation with the people and process dimensions, for adoption of new technologies in coordination with change management priorities.

AT&T Consulting and Professional Services supporting mergers and acquisitions from AT&T Business helps you deliver the business goals expected from your merger/acquisition. We provide the expertise to accelerate post-merger IT integration, help meet synergy objectives, and govern your M&A program to effectively manage risk.

On the IT level, successful integration is essential to delivering key business benefits, such as access to shared customer data, and rationalization of core systems to deliver on synergy targets. But merging with another company and delivering on these initiatives is complex from top to bottom. You need to know if your network is ready to merge. Can it handle the needs of the new entity and work with the IT architecture of the incoming organization? Will there be any gaps in cybersecurity? How can you accelerate initial connectivity requirements and improve cost savings?

AT&T Consulting services for mergers and acquisitions from AT&T Business can help you answer these questions and navigate the challenges of M&A. We help address the key functions of IT—specifically the network, security, voice and collaboration aspects—of the merging organizations. We also help you deploy robust and comprehensive edge-to-edge solutions to position you for an efficient integration. Our trusted experts work with you to map, prepare, and transform your network. We will examine and make recommendations for—

- Assessing and planning the mechanics and logistics of merging the IT environments
- Solving day one and day one hundred connectivity requirements
- Rationalizing, consolidating and standardizing onto comprehensive IT solutions
- Normalizing the combined LAN/Branch office space

- Approaching and solving IP address overlap challenges
- Mapping an entirely new architecture or implementation
- Building clear blueprints to execute in a cost-effective, disciplined manner
- Evaluating the security posture and recommending measures

Experience the benefits of true collaboration

We know your resources can be stretched thin. You may not be able to address the IT and communications demands of a merger. Or you may want another set of eyes to give feedback on the plan. That's where we come in.

We work closely with your organization to gain a strong understanding of your:

- Operational model
- Infrastructure goals and mission
- Network architecture
- Business-critical systems

This allows us to help you align IT investment with key business needs of the merger. It also helps us give you a clear network roadmap that defines the service features and benefits, target-state solution alternatives, and migration and operational considerations unique to your M&A.

Prepare for your connectivity and security needs

Every M&A transaction needs to be ready for the connectivity, security, consolidation, and standardization of the networks coming together. We work with you to create a combined environment that is highly reliable and highly secure. We are experts at bringing together complex, large scale, and multivendor components into a cohesive solution that aligns with your needs. We can help spot and remove duplicate assets. And we can standardize diverse architectures. In short, we support a cost-effective, high-performance, unified, post-merger network.

Rely on a guide for this complex journey

AT&T Consulting Services in support of M&A transactions can also help you better manage your IT initiatives to meet timeline and budget constraints for the merger. We work with you in guiding your projects to completion. We can take the lead on project and program management or be available to help your team at any level you choose.

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Why AT&T Business?

See how ultra-fast, reliable fiber and 5G connectivity protected by built-in security give you a new level of confidence in the possibilities of your network. Let our experts work with you to solve your challenges and accelerate outcomes. Your business deserves the AT&T Business difference—a new standard for networking.

For more information, call your AT&T Business representative.